

The SonicWall logo features the brand name in a white, sans-serif font. A small registered trademark symbol (®) is positioned to the upper right of the 'L'. Below the 'W', there is a stylized orange swoosh that curves from the bottom left towards the right, ending under the 'L'.

SONICWALL®

# Next-Generation Firewalls

Partner Onboarding

# Learning Agenda

## In the Spotlight: **SonicWall Next-Generation Firewalls**

- Explore the benefits of a firewall
- Explore SonicWall's Boundless Cybersecurity paradigm
- Review the security services available with SonicWall's Next-Gen firewalls
- Understand the drivers for firewall sizing

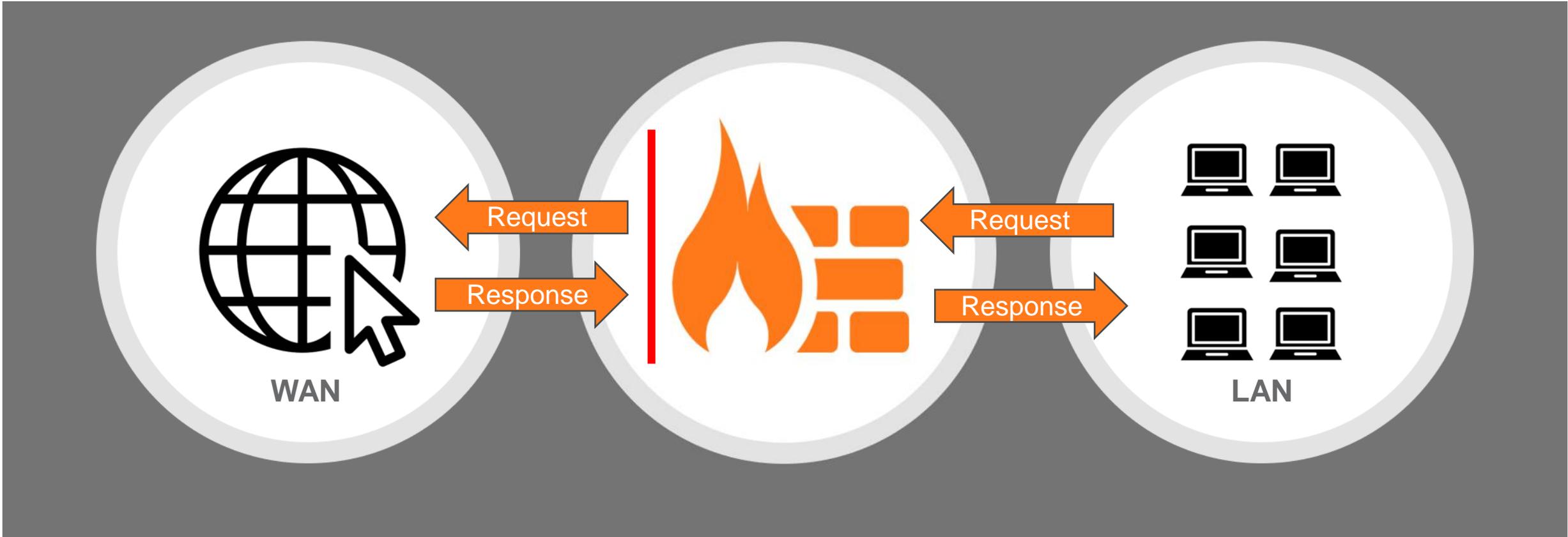
# What is a Firewall?

# What is a Firewall?

- ✓ Protects your network from unauthorized access
- ✓ Filters traffic based on the configuration set by the firewall administrator
- ✓ Blocks and permits traffic based on configuration



# How Does a Firewall Work?



# SonicWall Firewalls

# Boundless Cybersecurity with SonicWall

Know the Unknown

- Defend against unknown and zero-day attacks at the gateway

Unified Visibility and Control

- Single-pane-of-glass management, licensing, reporting and analytics

Disruptive Economics

- Costs less to acquire, deploy, configure, maintain, and manage



# Firewall Features

Flexible network connectivity

First desktop form-factor to feature multi-gigabit interfaces

Quick and secure configuration of firewall hardware

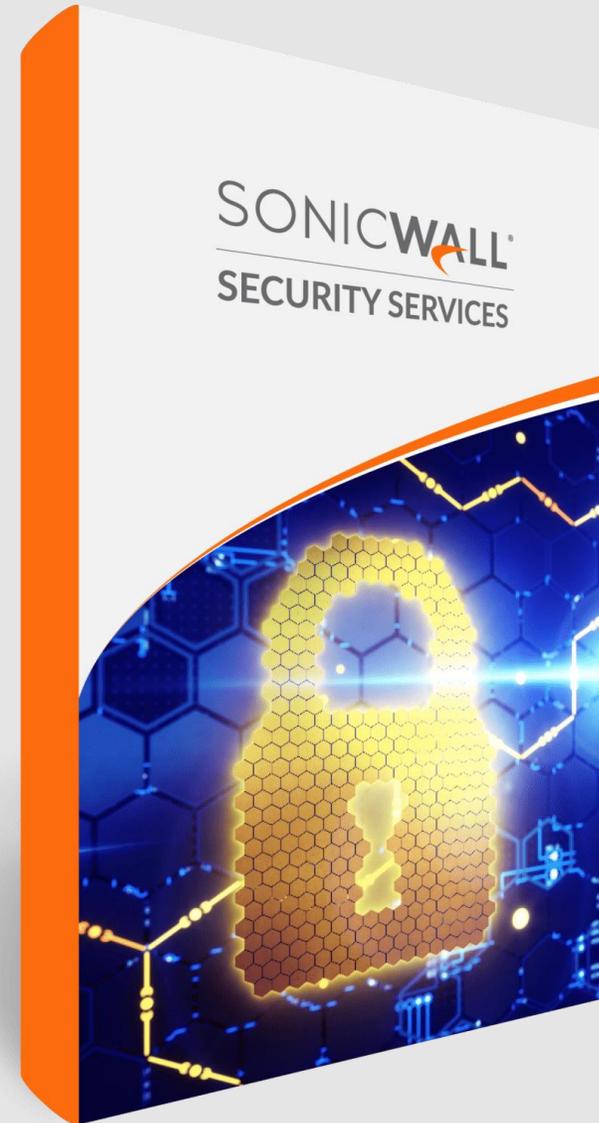
Deployment of firewalls within minutes



# Security Services

# Security Services

- Essential Protection Service Suite, or Advanced Protection Service Suite, for enhanced protection of Gen 7 firewalls
- Advanced Gateway Security Suite for protection and productivity essentials with your Gen 6 firewalls



# Bundles Features

○ Optional    ✓ Included

FEATURE	ESSENTIAL PROTECTION	ADVANCED PROTECTION
Bundle Description	Essential Security to protect known & unknown threats	Extend Security with essential cloud & advanced security services
GAV, IPS, Application Control	✓	✓
Content Filtering Service	✓	✓
DNS Security – Basic	✓	✓
24x7 Support	✓	✓
Network Visibility (Topology w/ Host Info)	✓	✓
Anti-Spam	✓	✓
Capture ATP (Multi-Engine) Sandboxing	✓	✓
RTDMI Technology	✓	✓
Cloud Management	○	✓
Cloud based Reporting – 7 Days	○	✓
Premium Support	○	✓



# Gen 7 Bundles Offer More Included Value Vs. Gen 6/6.5

○ Optional    ✖ Not Available    ✔ Included

FEATURE	CGSS	AGSS	ESSENTIAL	ADVANCED
GAV, IPS, Application Control	✔	✔	✔	✔
Content Filtering Service	✔	✔	✔	✔
Anti-Spam	○	○	✔	✔
24x7 Support	✔	✔	✔	✔
Capture ATP (Multi-Engine) Sandboxing	○	✔	✔	✔
RTDMI Technology	○	✔	✔	✔
Network Visibility (Topology w/ Host Info)	✖	✖	✔	✔
Cloud Management	○	○	○	✔
Cloud-based Reporting – 7 Days	○	○	○	✔
Premier Support	✖	✖	✖	○



# Sizing a Firewall

# Sizing a Firewall



## **SMBs & Branches**

### **SOHO / TZ Series Firewalls**

Enterprise-grade protection for your small to mid-size business or branch office.



## **Mid-Sized Enterprise**

### **NSa Series Firewalls**

Unrivaled threat prevention in a high-performance security platform.



## **Large Enterprise**

### **NSsp Series Firewalls**

Scalable security that leverages the power of cloud intelligence and designed for large distributed enterprises, data centers and service providers.



## **Virtual Firewalls**

### **NSv Series Firewalls**

A virtual firewall series that provides next-generation cloud security for hybrid and multi-cloud environments.



# Sizing a Firewall

---

Under \$20,000



Over \$100,000



# Sizing a Firewall

---

103lb-ft of torque  
106 horsepower



443lb-ft of torque  
630 horsepower



# Sizing a Firewall

---

TZ 270  
Under \$1,000



NSsp15700  
Over \$100,000



# Sizing the Right Network Security Appliance

How many user devices are in the network?

Will there be heavy, medium, or light internet traffic?

What is your total bandwidth/Internet connection(s)?

How many remote VPN users do you require?

Do you expect any future network growth changes in the next 2 to 3 years?

What is your budget for this project?



## Summary

“Whether you’re a small business or a large enterprise, whether in your home or in the cloud, SonicWall next-generation firewalls provide the security, control and visibility you need to maintain an effective cybersecurity posture. With solutions designed for networks of all sizes, SonicWall firewalls are designed to meet your specific security and usability needs, all at a cost that will protect your budget while securing your network. Let’s find the right firewall for you.”

The SonicWall logo features the word "SONICWALL" in a white, bold, sans-serif font. A registered trademark symbol (®) is positioned to the upper right of the final "L". An orange swoosh graphic is located below the "W" and "A", extending to the right.

SONICWALL®

[www.sonicwall.com](http://www.sonicwall.com)

